

Joining Our Brands	Scottish INNS™	RED CARPET INN™	Master Hosts INNS™	DOWNTOWNER INNS™	Passport Inn
Application fee	\$1,995	\$1,995	\$1,995	\$1,995	\$1,995
Initial franchise fee	\$10,000	\$10,000	\$15,000	\$7,500	\$7,500

Monthly Fees: All Brands

Royalty & Marketing combined	\$40 / room / month
Education and Meeting Fee	\$35 / hotel / month

Central Reservation System & Technology Fees: All Brands

DIRECT CONNECT CHANNEL	FEE PER RESERVATION*
Expedia	\$2.20
Booking.com	\$2.20
All others	\$3.50

SABRE DISTRIBUTION CHANNEL	FEE PER RESERVATION**
Call center (voice)	\$5.50
Stayhihotels.com (consumer booking engine)	\$4.90
GDS	\$12.75

PMS CONNECTIVITY SERVICE	FEE
Set-up fee	\$195.00 one-time only
Monthly maintenance	\$39.00

*Expedia and Booking.com commissions are handled by the respective websites and are not included in the Direct Connect fee. **Call Center (voice) and stayhihotels.com (BE) reservations are not subject to a commission. Notes: 1) Your PMS provider may have additional set-up and monthly fees, so please contact them for additional information. 2) Fees are reviewed annually and are subject to change, 30-day written notice will be provided at the time of change.

For these minimal fees, you'll enjoy:

Unparalleled Personal Support & Ongoing Training



Enhanced Global Reservation System



No Additional Loyalty Program Fees



Sensible Standards



A Different Approach to Franchising



Exceptional Franchise Value

Lowest Royalty, Marketing & Loyalty Fees as a % of rooms revenue*

* According to HVS 2020 Hotel Franchise Fee Guide